Creativity without walls: The case of open innovation

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October 2024

Abstract

We investigate the increasingly common practice of open innovation (OI), wherein internal innovation is supplemented with external sources (hackathons, accelerators, or crowdsourcing). OI can be beneficial as it may give access to a larger pool of ideas. Yet, OI may trigger the revelation of intellectual property and can be hard to integrate. Using a novel dataset, we show that OI firms file more patents and attract more productive inventors. However, the innovation increase comes mainly from incremental, rather than radical, innovations. Further analysis shows that investors view OI initiatives positively and that the value-added stems from cost reductions, rather than sales growth.

Keywords: innovation, open innovation, patents, innovative performance.

JEL Classification Numbers: G34

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